

HeroCamper

GENERAL TERMS OF SALE AND DELIVERY

1. Application

3.1 These General Terms of Sale and Delivery ("General Terms") apply to all offers, order confirmations, sales and deliveries of products, spare parts and/or services (collectively "Products") from **HeroCamper**, a company registered in Denmark under the Danish Business Registration No DK-40193189 (**HeroCamper**) to any customer ("Purchaser"), unless otherwise agreed in writing.

3.2 Should the Purchaser in his offer, in his order or in any other way stipulate provisions which conflict with these General Terms, the General Terms shall take precedence, even in case **HeroCamper** fails to object to such conflicting provisions.

2. Quotations and conclusion of contracts

2.1 Information in **HeroCamper** catalogues, brochures, circulars, advertisements, photographic material, price lists etc., specifying quality, dimensions, weight, performance etc. are for reference only and are not binding.

2.2 **HeroCamper** shall not be deemed to have accepted Purchaser's purchase order, unless Purchaser has received a written order confirmation from **HeroCamper** containing an acceptance of Purchaser's purchase order or **HeroCamper** has received written, timely, coherent, and unconditional acceptance from Purchase of **HeroCamper** quotation.

2.3 **HeroCamper** shall not be bound by its offer if Purchaser's acceptance deviates from such offer.

2.4 Any offer from **HeroCamper** expires after 14 days of submission.

3. Intellectual Property Rights

3.1 Materials created, designed and/or manufactured by **HeroCamper**, i.e. quotations, drawings, technical documents and any patent, Products, utility model, design right, copyright (including any right in computer software), database right or topography right (whether or not any of these are registered and including applications for registrations of any such thing) and any trade secret, know-how or any right or form of protection of a similar nature or having equivalent or similar effect to any of those which may subsist anywhere in the world, including any trademark, service mark, trade or business name ("Intellectual Property Rights"), remain the property of **HeroCamper**, irrespective whether the Intellectual Property Right is invoiced separately to Purchaser, unless otherwise agreed in writing.

3.2 **HeroCamper** shall not be deemed to have assigned, transferred, or otherwise granted any rights to any Intellectual Property Rights to the Purchaser or any third party.

3.3 **HeroCamper**' Intellectual Property Rights shall be treated by the Purchaser with confidentiality and shall not be distributed, copied and/or entrusted to any third party without **HeroCamper**' prior written approval.

3.4 In case of Purchaser's breach of section 3.3, Purchaser shall pay an agreed penalty of DKK 100,000 per breach to **HeroCamper**. If the breach is bringing about and maintenance of a certain state of affairs, each commended calendar month in which the state of affairs is maintained is regarded as one breach. If **HeroCamper**' loss due to Purchaser's breach of section 3.3 exceeds the agreed penalty specified in this subsection, **HeroCamper** is entitled to claim compensation for its full loss. **HeroCamper** is moreover entitled to obtain an injunction, without provision of security, against Purchaser's unlawful activities.

4. Prices, price change and expenses

4.1 All prices quoted by **HeroCamper** are in DKK exclusive of VAT, other taxes, customs or duties, packaging, freight, insurance etc., unless otherwise stated by **HeroCamper**.

4.2 **HeroCamper** reserves the right to amend prices quoted without prior notice to reflect changes in the production costs, prices of materials and changes in public feeds, freight, VAT, duties, taxes, and exchange rates. Thus, all Products are sold subject to the price stated in **HeroCamper**' order confirmation or subject to the price valid on the date of delivery.

4.3 All expenses related to Purchaser's alteration of confirmed purchase orders and Purchaser's insufficient order information are borne by Purchaser. **HeroCamper** must confirm alterations of orders requested by Purchaser in writing for alterations to be binding upon **HeroCamper**.

5. Reservation of Title

5.1 The following has been specially agreed regarding sales of Products to the Purchaser:

5.1.1 **HeroCamper** retains title to the Products until all outstanding amounts have been paid, in particular any specific unpaid balances which are owed to **HeroCamper** as part of the business relationship with Purchaser. **HeroCamper** as part of the business relationship with Purchaser. **HeroCamper** is entitled to insure the Products against theft, damage, fire, water damage and other damage for Purchaser's account unless Purchaser has verifiably taken out such insurance.

5.1.2 If Purchaser breaches the contract, in particular in the event of payment default, **HeroCamper** is entitled, after the service of written notice, to repossess the Products. This does not constitute cancellation of the contract. Purchaser is obliged to inform **HeroCamper** without delay of any matters relating to the retention of title, in particular measures regarding distraint on property or actual interference with retention of title.

5.2 The following has been specially agreed regarding sales to Purchaser domiciled in Germany:

5.2.1 **HeroCamper** retains title to the Products until complete payment of all secured claims including any balances from a current account relationship with the Purchaser. The Products as well as all goods replacing the Products which are subject to the retention of title pursuant to this clause, are referred to in the following as "Products subject to retention of title".

5.2.2 The Purchaser may process and sell the Products subject to retention of title in the course of normal business as long as the Purchaser is not in delay. Pledges or the creation of security interests in regard to the Products subject to the retention of title are not admissible.

5.2.3 Processing or modifying the Products subject to retention of title shall always be accomplished on behalf of **HeroCamper** as producer within the meaning of §950 BGB (German Civil Code). An obligation on the side of **HeroCamper**, however, shall not be created thereby. In the event that the Products subject to retention of title are processed, modified, connected to or mixed with other goods, which do not belong to **HeroCamper**, it is hereby agreed that **HeroCamper** shall acquire co-ownership of the new goods based on the relation of the value of the Products subject to retention of title (invoice value including VAT) to the goods processed, modified, connected or mixed at the time of the processing, modification, connection or mixture.

5.2.4 The Purchaser shall deposit and keep properly insured the Products subject to retention of title on behalf of **HeroCamper** and without consideration.

5.2.5 For security purposes, the Purchaser hereby transfers all this claims (including all balances from the current account, ownership, and co-ownership) which result from the sale, procession, modification, connection, or mixture of the Products or from any other legal basis (insurance or tort law) with regard to the Products subject to retention of title to **HeroCamper**. **HeroCamper** accepts the transfer. **HeroCamper** authorizes the Purchase to collect the transferred claims in his own name on behalf of **HeroCamper**. This direct debit authorization, however, may be revoked if the Purchaser does not properly fulfil his payment obligations.

5.2.6 In the event pledges, seizure or other disposals or interventions concerning the Products subject to retention of title by third parties, the Purchaser is obliged to inform the third party of the property of **HeroCamper** and to notify **HeroCamper** thereof without delay. All costs and damages caused thereby shall be borne by the Purchaser.

5.2.7 Upon demand of the Purchaser, **HeroCamper** is obliged to release his granted securities to the extent as their realizable value is exceeding the open claims to the secured by more than 20%.

5.2.8 If the Purchaser does not comply with his duties provided by these General Terms, **HeroCamper** may withdraw from the contract and may claim the Products subject to retention of title to be returned. In particular, a delay in payment shall be regarded as non-compliance by the Purchaser.

5.2.9 The provisions in this section 5.2 are governed by the laws of the Federal Republic of Germany excluding its choice of law provisions and excluding the United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980).

5.2.10 WEEE registration responsibility for Dealers only (not end consumer)
The Dealer acknowledges and agrees that they shall assume full responsibility for the WEEE registration process, in strict compliance with all applicable laws, regulations, and directives governing the management of Waste Electrical and Electronic Equipment (WEEE).

The Dealer shall ensure timely and proper registration with the relevant regulatory authorities, as required by the applicable WEEE regulations. This responsibility includes the submission of all necessary forms, documentation, and payment of any associated fees.

The Dealer shall undertake all necessary measures to maintain valid and up to date WEEE registration, including renewals or updates, as required by law, or as directed by the regulatory authorities.

The Dealer acknowledges that failure to fulfil the WEEE registration obligations may result in legal consequences, penalties, fines, or other sanctions imposed by the competent authorities.

<p>The Dealer further agrees to assume all costs and liabilities associated with the WEEE registration process, including any expenses incurred for compliance, record keeping, reporting, auditing, or other related activities.</p>	<p>10.3 In case of claim, and a defect Product has to be returned, this has to be organized by an authorized HeroCamper dealer. Other arrangements only upon agreement with HeroCamper headquarter. Any freight expense in this connection (from an authorized HeroCamper dealer to HeroCamper headquarters and back), will be borne by HeroCamper. But, only upon accept of claim and upon agreement with HeroCamper headquarter.</p>
<p>The responsible party reserves the right to request proof of WEEE registration at any time and to verify the accuracy and completeness of the registration information provided by the Dealer.</p>	<p>11. Defects</p>
<p>In the event of any changes to the applicable laws, regulations, or directives related to WEEE registration, the Dealer shall promptly update their registration and adapt their practices to remain in compliance.</p>	<p>11.1 In the event of defects on account of which the Purchaser may set up a claim against HeroCamper, HeroCamper shall be entitled to remedy the defect or deliver Products in replacement, and the Purchaser can this not terminate the contract, claim compensation or a proportional reduction of the purchase price, unless HeroCamper declares that it will not remedy the defect or delivery Products in replacement.</p>
<p>The Dealer shall cooperate fully with the responsible party in any efforts to monitor, assess, or ensure compliance with WEEE registration obligations, including providing necessary information, documentation, or access to premises for inspections or audits.</p>	<p>11.2 Subject to the limitations stated in clause 14 below, and to the fullest extent permitted by applicable law, HeroCamper' liability to pay damages or the Purchaser's right to get a proportional reduction of the purchase prices as a result of defects shall for each delivery be limited to an amount that is equal to the purchase price paid for the defective Products.</p>
<p>The Dealer agrees to indemnify and hold harmless the responsible party against any claims, damages, penalties, fines, or liabilities arising from the Dealer's failure to comply with the WEEE registration requirements.</p>	<p>11.3 The cocoon of the Hero Camper consists of an inner aluminium frame with PU/PVC foam for strength and insulation as for the outside fiberglass layer with a gelcoat surface. This means that this Product is not powder coated and that small irregularities due to production may occur such as: dents, shadows, or small visible bumps etc. However, this is cosmetic only and does not affect any functionality. Upon confirmation of order, Purchaser agrees at the same time to have read this information in clause 11.3 which specially refers to each order of a Hero Camper.</p>
<p>This section shall survive the termination or expiration of any agreement between the parties and shall remain in full force and effect until the Dealer's WEEE registration obligations are fulfilled in accordance with applicable laws and regulations.</p>	<p>12. Returning of Products</p>
<p>6. Delivery</p>	<p>12.1 Subject to prior written agreement with HeroCamper, Purchaser may return Products to HeroCamper subject to limitations stated in this clause 12.</p>
<p>6.1 Delivery of Products shall be made in accordance with the delivery clause Ex Works, cf. Incoterms 2010, at HeroCamper' business address, unless otherwise stated in writing by HeroCamper. Part delivery of Products is permitted. In case Purchaser does not take delivery of the Products at the agreed time for delivery, HeroCamper may invoice Purchaser a handling fee of no less than DKK 3,000 exclusive of VAT.</p>	<p>12.2 Custom-made Products, special orders, open boxes, and non-marketable goods may not be returned.</p>
<p>7. Payment</p>	<p>12.3 Packaging and shipment of Products that may be returned according to agreement with HeroCamper is paid for by Purchaser. Shipment of the Products to HeroCamper shall be at Purchaser's risk.</p>
<p>7.1 Payment must be made within 20 days from HeroCamper' issuance of invoice, unless otherwise agreed in writing. Purchaser has to pay the full amount as prepayment if HeroCamper cannot achieve necessary trade credit insurance coverage of Purchaser.</p>	<p>12.4 A copy of HeroCamper sales invoice and packing list must be enclosed, when the Products are returned, and the delivery date must be informed to HeroCamper, otherwise HeroCamper is not obliged to handle the returned Products.</p>
<p>7.2 If Purchaser exceeds the time for payment, HeroCamper may charge default interest on the account receivable with 2% per commenced month.</p>	<p>12.5 Products returned in unopened packing are credited with the invoice amount less 10%. Products returned in opened packing or without packing are not credited.</p>
<p>7.3 Purchaser is not entitled to detain or set-off any amount against any outstanding amount due to HeroCamper.</p>	<p>13. Force Majeure</p>
<p>8. Time for delivery</p>	<p>13.1 HeroCamper is not liable for any non-fulfilment caused by force majeure, including but not limited to war, riots, intervention by governments or local authorities, strikes, lockouts, export or import bans, bad weather conditions fire, lack of raw material, manpower, energy supplies or breakdown or machinery, cyber-attacks, etc., and irrespective whether such impediments affect HeroCamper or any sub-supplier. In case of force majeure, the time of delivery is postponed for a period corresponding to the duration of the impediment. Each party is however, entitled to terminate the contract regarding the relevant deliveries in writing, if the impediments has lasted or is expected to last more than 2 months.</p>
<p>8.1 HeroCamper continuously endeavours to make delivery at the agreed time. If HeroCamper has not made delivery at the agreed time of delivery, Purchaser shall fix a final reasonable period of time within which delivery shall be made, which period of time shall not be less than three weeks. Delivery made within the fixed final delivery time shall not constitute a delay, for which HeroCamper is liable to pay liquidated damages or compensation.</p>	<p>14. Limitation of liability</p>
<p>9. Delay</p>	<p>14.1 HeroCamper' liability to pay damages shall in all circumstances be limited as described below.</p>
<p>9.1 In the event that HeroCamper does not make delivery within the final reasonable time fixed by the Purchaser, and the delay is not attributable for force majeure, or circumstances for which the Purchaser is responsible, the Purchaser may terminate the contract by written notice to HeroCamper with respect to the delayed part of the Products. Termination of a contract on successive delivery is only binding in regard to that part of the Products, which have not yet been delivered.</p>	<p>14.2 To fullest extent permitted by applicable law, HeroCamper shall not be liable for Purchaser's or other parties' operating loss, loss of time, loss of profit loss of earnings, or any indirect loss or consequential or damages.</p>
<p>9.2 Subject to the limitations stated in clause 14 below, and to the fullest extent permitted by applicable law, HeroCamper' liability to pay damages as a result of delay shall for each delivery be limited to an amount which is equal to the purchase price of the Products affected by the delay.</p>	<p>15. Partial invalidity</p>
<p>10. Notification of claims</p>	<p>15.1 Subject to the limitations stated in this clause 15, HeroCamper is liable for product liability damage pursuant to Danish Law. Attention is drawn to the fact that all Product must be operated by a person at the age of 18 or older.</p>
<p>10.1 Upon receipt of the Products, Purchaser shall perform an inspection to the standard normally expected for commercial use. If the Products are delayed or defective in relation to quality or quantity, the Purchaser shall notify HeroCamper in writing immediately or in case of the defect not being apparent within 5 working days after the Purchaser has discovered or ought to have discovered the defect. Notification is made by filling in a Customer Request Sheet in full and forwarding it to sales@herocomper.com. Otherwise, the Purchaser shall forfeit his right to set up a claim against HeroCamper because of defects.</p>	<p>15.2 To the extent that HeroCamper is liable to pay compensation due to product liability, HeroCamper' liability shall in any event be limited to direct loss. In no event shall HeroCamper be liable for operational loss, loss of production, loss or earnings, loss of profits, loss of savings, loss of data, loss of good will or any indirect loss or consequential damage.</p>
<p>10.2 As regards latent defects, which the Purchaser has not and ought to have not discovered upon inspection, the Purchaser may set up a claim against HeroCamper on account of such defects if Purchaser complains about it promptly upon discovery of the defect. If the Purchaser has not notified HeroCamper within 12 months after the Products were delivered to Purchaser that a defect exists, the Purchaser shall forfeit his right to set up a claim against HeroCamper because of the defect.</p>	<p>15.3 HeroCamper' product liability towards Purchaser shall in any event be limited to DKK 15 million (15,000,000) per calendar year.</p>
	<p>15.4 To the extent that product liability is imposed on HeroCamper because of third-party claim, the Purchaser shall indemnify HeroCamper to the same extent, as HeroCamper' liability is limited towards the Purchaser in accordance with the above.</p>

- 15.5 Should a third-party file a claim for compensation pursuant to the above against either **HeroCamper** or the Purchaser, the party in question shall without delay inform the other party of same.
- 15.6 The above limitations in **HeroCamper'** liability shall not apply where **HeroCamper** has been guilty of gross negligence or wilful misconduct.
- 16. Partial invalidity**
- 16.1 If one or more of the terms and conditions in these General Terms or any part of a term is deemed invalid, unenforceable, illegal, or inoperable, the validity, enforceability, legality, or operability of all other terms conditions shall not be affected or diminished thereby.
- 17. Applicable law**
- 17.1 Except for subsection 5.2 above, these General Terms and any subsequent contract shall be governed by Danish Law, excluding its choice of law provisions, and including the United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980), (CISG).
- 18. Disputes**
- 18.1 Any dispute arising out of or in connection with these General Terms and any subsequent sales contract, including any disputes regarding the existence, validity, or terminations thereof, shall be settled by mediation administrated by The Danish Institute of Arbitration in accordance with the rules on mediation adopted by the Danish Institute of Arbitration and in force at the time when such proceedings are commenced.
- 18.2 If the mediation proceedings are terminated without a settlement, the dispute shall be settled by arbitration administrated by The Danish Institute of Arbitration in accordance with the rules or arbitration procedure adopted by The Danish Institute of Arbitration and in force at the time when such proceedings are commenced. The place of arbitrations shall be Kolding, Denmark. The language to be used in the arbitral proceedings shall be English.

Valid from 6 July 2023